

February 5<sup>th</sup>, 2009

Dear prospective buyers & sellers:

We worked with Dee Oliver when we relocated our large family from Utah to Bakersfield. She was very professional, courteous, and thorough in all of her work. Dee called us personally on the phone and spent time understanding our situation and our needs to settle on an area of Bakersfield that would work best for our family.

Once this was accomplished, Dee sent us real estate updates via email for several months as we narrowed down our search. She did a great job of focusing on our needs and what we liked, and did not try to push properties on us that we were not interested in. When we flew to Bakersfield, she met us at the hotel, picked us up, and drove us around for several hours on three different days. She was very easy to work with and very personable as we interacted with her over these many hours.

In the end, we did not purchase a home because a rental opportunity came up that was better for our situation. She was very gracious about that, and continued to help us, despite the fact that she never received any commission from a sale involving us.

In short, we were very pleased with Dee Oliver's work as a Realtor and we would highly recommend her services to anyone who wishes to sell or purchase a home in Bakersfield.

Sincerely,  
Lonny & Erika Ward  
Bakersfield, CA